Sports Marketing Surveys

New Year Golfer Survey 2022

Please choose your language: Choisir votre langue s'il vous plaît: Bitte wählen Sie Ihre Sprache aus Välj språk:				
0	English			
0	Français			
0	Deutsch			
	Svenska			

Many thanks for taking the time to share your opinions and let us know about your plans for golf in 2022, and your thoughts on sustainability in the golf industry.

The survey should take around 10 minutes to complete, and as a thank you for your time you will be able to enter a prize draw at the end of the survey to win.....

AN AMAZON VOUCHER WORTH £250 / \$300

This survey is being carried out by independent sports research company Sports Marketing Surveys. Conforming to Market Research Society and ESOMAR guidelines, all of your responses will be analysed anonymously, and any contact details you choose to share with us will be held in the strictest confidence and will not be shared or sold.

AROUT VOLL

About fut	J
Do you identify as	
○ Female	
○ Male	
O Non-binary	
Other gender	
Prefer not to say	
How old are you?	
Under 16	51-60
O 16-20	<u>61-70</u>
21-30	71-80
31-40	81+
O 41-50	Prefer not to say

Where do you live?		
○ GB&I		
France		
Germany		
Sweden		
USA		
Canada		
Where do you live?		
North East England		
North West England		
O Yorkshire and the Humber		
East Anglia		
England Midlands		
O South East England (inc Lo	ondon)	
O South West England		
○ Scotland		
○ Wales		
Northern Ireland		
Republic of Ireland		
Where do you live?		
Berlin and	Munich and central	Hesse
Brandenburg Saxony	Bavaria The Alps and eastern	North Rhine-
Saxony-Anhalt and	Bavaria	Westphalia Lower Saxony and
the Harz	Baden-Württemberg	Bremen
Thuringia	The Black Forest	Hamburg and Schleswig-Holstein
Northern Bavaria:	Rhineland-Palatinate and Saarland	Mecklenburg-
	and Caditana	Western Pomerania
Where do you live?		
Grand Est	Bourgogne Franche- Comté	Hauts-de-France
Nouvelle-Aquitaine	Centre Val de Loire	① Île-de-France
Auvergne Rhône- Alpes	Corse	Pays de la Loire
Bretagne	Occitaine	Provence-Alpes-Côte
	Normandie	

Where do you live?					
Blekinge	Halland	0	Närke	Uppland	
Bohuslän	Hälsingla	and O	Öland	Värmland	
O Dalarna	Härjedal	en 🔘	Östergötland	Västmanland	
Dalsland	Jämtland	. 0	Skåne	Västerbotten	
○ Gotland	Lappland	ı ()	Småland	Västergötland	
Gästrikland	○ Medelpa	d O	Stockholm	Ångermanlan	
Göteborg	O Norrbott	en 🔾	Södermanlan d	O d	
Where do you live?					
New England (CT, N	MA, RI, ME, NH	, VT)	Mountain (AZ, CO, NV)	ID, WY, MT, UT, NM,	
Mid Atlantic (NJ, N			West North Centra	l (KS, NE, ND, SD,	
South Atlantic (DE, , SC, VA, WV)	DC, MD, FL, G	A, NC	MN, IA, MO)		
South Central (AL,	AR, LA, MS, 0	K, KY,		l (IL, IN, MI, OH, WI)	
TN, TX)		0	Other		
Pacific (CA, HI, OR,	WA)				
Where do you live?					
British Columbia	O (Quebec		wfoundland and brador	
Alberta	0 1	New Brunswick		kon	
Saskatchewan	○ F	Prince Edward	Island	thwest Territories	
Manitoba	0 1	Nova Scotia	O Nu	ınavut	
Ontario					
	PL	AYING GOLF			
Do you currently have	a handicap i	ndex?			
Yes, I have an activ	e handicap				
O No					
What is your current I	nandicap inde	ex?			
Scratch or better	·				
1-5					
6-12					
13-20					
21-28					
O 29-36					
Higher than 36					
Are you a member of	a golf club?				
Yes					
○ No					

How many rounds of golf have you played in the last 12 months?
○ None
O 1–11
12-24
25-52
53-100
More than 100 rounds
When did you start playing golf?
Within the last year
1 to 3 years ago
3 to 5 years ago
○ 5 to 10 years ago
O 10 to 20 years ago
More than 20 years ago
Who taught you how to play golf initially?
O Parent(s)
Sibling(s)
O Partner
Friend(s)
○ School teacher
O PGA Professional
Self taught
Have you had formal golf coaching / lessons?
Yes - from a PGA Professional
Yes - From someone other than a PGA Professional
○ No
What was your motivation to seek formal coaching on your golfing journey?
Become more consistent
Expand skills / shot range
Hit the ball further
Obtain a handicap
O Lower a handicap
Break a certain score
○ Win competitions
What has been your main reason for not getting formal golf coaching?

Thinking about the golf facility you any of the following for golfers?	ı play mo	ost regularly a	nt, does your	facility provide
	Yes	No	Don't know	Not applicable
Water stations for refillable bottles on the course	0	0	0	0
Access to sustainable products at the pro shop	0	0	0	0
Recycling, Trade In/Part- Exchange or Resale schemes for old balls or equipment	0	0	0	0
Electric car charging points	0	0	0	\circ
Vegetarian or vegan menu options	0	0	0	0
And does your golf facility use an	y of the f	ollowing to er	able it to op	erate?
	Yes	No	Don't know	Not applicable
Bore holes / reservoirs / use of grey water for irrigation	\circ	0	0	0
Solar panels	0	0	0	0
Natural pest control (instead of chemical pesticides)	\circ	0	0	0
Natural fertilisers (instead of chemical fertilisers)	0	0	0	0
In your everyday life, to what exteconscious'?	ent would	l you say you a	are 'environn	nentally
1 - Not at all				
O 2				
O 3				
O 4				
5 - Very much				
,		Haraka andada ta		
Which of the following do you do, impact?	Specifica	illy to minimis	se your envir	onmentat
Vegetarian diet			e car use	
Vegan diet		Use LEI	• • • • • • • • • • • • • • • • • • • •	ing light bulbs in
Use a home energy provider the offsets your energy use	nt	_ `	ı-plastic wate	r bottles
Avoid 'fast fashion'		Use reu	sable shoppir	ng bags
Recycle glass / paper & card / c	ans &		thes / shoes n	
tins Buy recycled / upcycled / secon	d band		able materials n companies	
/ handmade products		ability credent		
Buy products that can be recycl future	ed in	— packagi	_	
Fix rather than replace product	S	Avoid by packagi		s with excess
Avoid 'out of season' fruit and vegetables				stalled at home
Use water saving devices in you	ır	=	·	talled at home
home Drive an electric / hybrid car	None of	these		

How important are the following environmental / sustainability issues when you are considering buying golf equipment / apparel / products?

	Very impo	ortant	Somewhat important		nportant / I think about this	
That the manufacturer offsets their carbon emissions	0		0		0	
The distance / number of air miles the product will cover to reach you	0		0		0	
That the manufacturer has ethical working practices in their factories / workshops	0		0		0	
Whether items contain / use animal products in their manufacture	0		0		0	
That products are durable and will last a long time - increasing their sustainability	0		0		0	
That products are recyclable at the end of their natural life	0		0		0	
That no chemicals are used in the production process	0		0		0	
That no virgin/single use plastic is used in the product or packaging	0		0		0	
The retailer offers pre-owned products, extending a product's lifespan	0		0		0	
How likely are you to consider	buying se	cond hand	l golf produ	ıcts?		
	I have already bought this second hand	I would consider buying this second hand	I may consider buying this second hand	I would not consider buying this second hand	Don't know	
Golf clubs	0	0	0	0	0	
Golf balls	0	0	0	0	0	
Golf apparel	0	0	0	0	0	
Golf accessories	0	0	0	\circ	0	
Which of the following are / w equipment?	ould be re	asons for	you to purc	hase seco	and hand go	lf
Cost saving						
For environmental purposes	5					
To replace one club in a set						
To buy equipment/models th	nat are no l	onger being	made by m	anufacture	rs	
Being new to golf and not w	anting to in	vest in a br	and new se	t of clubs y	et	
The ease of buying second h	nand equipn	nent				
I would never buy second ha	and golf equ	uipment				

What kind of information would enc the future?	ourage you to buy second hand golf products in	
Knowing how my carbon footprint would be reduced by buying a particular product second hand rather than new		
Knowing that the product had bee	n professionally refurbished	
Knowing how far a product would	have to travel to reach you	
Cost savings when compared to t	he same product when new	
Knowing that a second hand purch	hase would support small businesses	
Knowing that you could resell the finished with it	product through the same channel when you'd	
Knowing that the product perform	s as well now as it did as new	
Nothing would encourage me to b	uy second hand	
Don't know		
GOLF CLUB AND I	BALL BRAND ATTITUDES	
If you were going to buy new golf cl	ubs which of these brands would you say is	
your first choice / favourite?		
O Adams	PING	
Bridgestone	O PXG	
Callaway	Srixon	
Cleveland	TaylorMade	
O Cobra	○ Titleist	
O Honma	Wilson	
O Inesis	○ XXIO	
Mizuno	Other	
Odyssey	None	
Which other club brands would you	consider buying in the future?	
Adams	PING	
Bridgestone	PXG	
Callaway	Srixon	
Cleveland	TaylorMade	
Cobra	Titleist	
Honma	Wilson	
Inesis	XXIO	
Mizuno	Other	
Odyssey	None	

When thinking about golf clubs, which bra	nd do you think is best for the following
Feel	Click Here ▼
	Adams
	Bridgestone
	Callaway
	Cleveland
	Cobra
	Honma
	Inesis
	Mizuno
	Odyssey
	PING
	PXG
	Srixon
	TaylorMade Titleist
	Wilson
	XXIO
	Other
	Don't know
Distance	Click Here ▼
Leading brand on tour	Click Here ▼
Best driver	Click Here ▼
Best irons	Click Here ▼
Best wedge	Click Here ▼
Best putter	Click Here▼
Sustainability	Click Here ▼
If you were going to buy golf balls, which first choice / favourite?	of these brands would you say is your
Bridgestone	TaylorMade
Callaway	○ Titleist
Honma	Vice
O Inesis	Wilson
Mizuno	Other
Srixon	None
Which other ball brands would you consid	er buying in the future?
Bridgestone	TaylorMade
Callaway	Titleist
Honma	Vice
Inesis	Wilson
Mizuno	Other
Srixon	None

Are there any ball brands whi	ch you wou	ıld never c	onsider bu	uying?	
Bridgestone		Tay	lorMade		
Callaway		Titl	eist		
Honma		U Vic	е		
Inesis		Wil	son		
Mizuno			•	ouying any o	of these bal
Srixon		bra	inds		
Is there a particular reason yo	ou wouldn't	want to bu	ıy golf bal	ls from tha	at brand?
When thinking about golf balls	s, which bra	and do you	think is b	est for the	following:
Feel		Click	Here ▼		
		Bridges	stone		
		Callawa	эу		
		Honma			
		Inesis Mizuno			
		Srixon			
		TaylorM	1ade		
		Titleist			
		Vice Wilson			
		Other			
		Don't k	now		
Distance		Click	Here▼		
Spin		Click	Here▼		
Leading brand on tour		Click	Here▼		
Sustainability		Click	Here▼		
Before you buy new golf equip sources for research into the		•	ld you be	to use the	following 5 - Highly
		2 – Unlikely	3 - Neutral	4 - Likely	likely
Equipment reviews in golf magazines	0	0	0	0	0
Adverts in golf magazines	0	0	0	0	0
Online golf media reviews	0	0	0	0	0
Online golf media advertising	0	0	\circ	0	0
Golf brand / manufacturer websites	0	0	0	0	0
YouTube vloggers	0	0	0	0	0
Watching Tour players using a club/product	0	0	0	0	0

Other social media	0	0	0		0
Pro shops / Golf shops	0	0	0	0	0
Friends recommendations	0	0	0	0	0
ΔΡΡ	AREL BRANI	D ATTITUD	FS		
If you were going to buy new				nde would	vou eav ie
your first choice / favourite?		t, willell of	tilese bi a	iius woulu	you say is
Abacus		O Mi:	zuno		
adidas		O Nil	ке		
Callaway		O 00	EANTEE		
O Daily Sports		Os	car Jacobs	on	
FootJoy		O Pe	ak Perform	ance	
O Galvin Green		O Pe	ter Millar		
Glenmuir		O PII	NG		
Green Lamb		O Pu	ma		
O Inesis		○ Ro	hnisch		
∪ J Lindeberg		O Un	der Armou	r	
Kjus		Otl	ner		
○ Lacoste		O No	ne		
Other, please specify:					
Which other golf apparel bra	ands would y	ou conside	er buying i	n the futur	e?
Abacus		Mi:	zuno		
adidas		Nil	Ke		
Callaway		00	EANTEE		
Daily Sports		0s	car Jacobs	on	
FootJoy		Pe	ak Perform	ance	
Galvin Green		Pe	ter Millar		
Glenmuir		PIN	NG		
Green Lamb		Pu	ma		
Inesis		Ro	hnisch		
J Lindeberg		Un	der Armou	r	
Kjus		Otl	ner		
Lacoste		No	ne		

following: Fit --Click Here--Abacus adidas Callaway Daily Sports FootJoy Galvin Green Glenmuir Green Lamb Inesis J Lindeberg Kjus Lacoste Mizuno Nike **OCEANTEE** Oscar Jacobson Peak Performance Peter Millar PING Puma Rohnisch Under Armour Other Don't know Style --Click Here--Innovation --Click Here--Leading brand on --Click Here-tour Sustainability --Click Here--What makes you say that {Q35e} is the best brand for sustainability? How would you rate the following brands in terms of sustainability in general? Very poor Good Very good Don't know adidas FootJoy Galvin Green Nike **PING**

Under Armour

When thinking about golf apparel, which brand do you think is best for the

And which one of the in its latest range?	nese brands do you think offers the most sustainable garments
adidas	
FootJoy	
Galvin Green	
Nike	
PING	
O Under Armour	
O Don't know	
you might take into these things to you. Imagine you had 100 the points equally a small number of sta	considering buying new golf apparel. Here is a list of the things consideration. We're interested in the relative importance of D points to use to describe your preferences. You might spread across the ten boxes, or you might allocate the points to very atements. You might do something between these two extremes P All that matters is that you allocation of points adds up to 100.
Quality	
Familiarity with the brand Technical innovations / performance	
Choice of colours	
Fashionable / looks good	
Price	
Stock / availability	
Use of sustainable materials	
Fast online delivery	
Being able to buy in -store	
TOTAL	
How much research or brands?	h do you conduct to discover eco-friendly golf apparel, products
O None - I already	know about golf brands' sustainability credentials
None - this is no	t something that concerns me
O I do a small amo	ount of research on this
O I do some resea	rch on this
O I do extensive re	search on this
O Don't know	

How important is fabric certific Bluesign, GOTS or OEKO-TEX 1	•				-symbols like	
O Not at all important						
Slightly important						
Somewhat important						
Very important						
O Don't know						
How much do you agree or disagree with the following statements about sustainability in golf?						
	Strongly disagree	Disagree	Agree	Strongly agree	Don't know	
Sustainability in golf is important right now	0	0	0	0	\circ	
Sustainability in golf will become more important over the next decade	0	0	0	0	0	
It is important for golf apparel brands to advance their sustainable product offering	0	0	0	0	0	
Traditional new materials (e.g. cotton) will still have a place for golf clothing in future	0	0	0	0	0	
I have noticed sustainability being featured in apparel brand advertising	0	0	0	0	0	
I aspire to wear golf apparel that's made from recycled materials	0	0	0	0	0	
Golf brands should do more in terms of sustainable manufacturing	0	0	0	0	0	
Imagine you had a choice between two brands of golf apparel - both were of equally high quality and offered similar products, but one was produced by a company with clear sustainability credentials and using sustainable materials. Would you be willing to pay extra for products from the sustainable brand?						
I would not choose the sustainable brand						
I would only choose the sustainable brand if it was the same price						
I may pay up to 5% extra for the sustainable brand						
I may pay up to 10% extra for the sustainable brand						
I may pay up to 25% extra for the sustainable brand						
I may pay up to 50% extra for the sustainable brand						
O Don't know						
What would you like to see golf brands doing more of in terms of sustainable manufacturing in general?						

Which Tour pla	yer would you associate with we	aring the most sustainable clothing?
•	nnual household income? refer not to answer" if you would	rather not share this information)
C Less than £	20,000	
£20,000 - £	39,999	
£40,000 - £	59,999	
£60,000 - £	99,999	
£100,000 - s	2149,999	
£150,000 or	more	
Prefer not t	o answer	
Roughly what p	proportion of your disposable inc	ome do you spend on golf?
O%	40%	O 80%
O 10%	O 50%	90%
20%	O 60%	O 100%
30%	70%	I'd rather not say
anks very much fo	taking the time to complete our	survey!
dress below. Pleas u have won a prize	e entered into the prize draw, ple e note that your contact details v , and all your responses will stay rivacy policy on our website for n	will only be used to let you know if v confidential and anonymous.
Name:		
Email address:		
ilable. Winners will be cont ze Draw Terms & Conditions		n Amazon voucher worth £250. No cash alternative is ners and postal/delivery details may be requested.

Our client is responsible for organising the free prize draw for people who complete the survey. The prize draw itself will be administered by Sports Marketing Surveys. The prize draw is open to all those who enter the survey and entries will be accepted throughout the survey period. Entry into the draw is activated on receipt of the survey data by Sports Marketing Surveys.

You will be asked for your informed consent as part of the survey. No purchase or payment is required. Please note that only one entry will be accepted per person. Details of the prize are included above. Our client reserves the right to substitute prizes of equal or greater value. Winners will be selected at random. We reserve the right to postpone the final draw should the survey period be extended. All decisions are final and binding.

We're sorry, you need to be over 16 to take part in this survey.

Please click the submit button below to send your answers and close this window.